

PRESS RELEASE

IJmuiden, 14 January 2020

European emergency power solution providers B&A and Zwart join forces

IJmuiden, 14 January 2020 – On 8 January 2020 Power Generation b.v, the parent company of Zwart, acquired 100% of the shares in B&A Services and B&A Projects. Zwart is a leading European provider of hybrid and emergency power solutions and, with this transaction, they have significantly expanded their portfolio of solutions and have further strengthened their service organisation. “This is a fantastic step in the continued growth and development of our portfolio of hybrid and emergency power solutions”, according to Jim Craig, Managing Director of Zwart. The businesses will continue to be run by the existing management teams with no impact on the current activities of the 31 employees of B&A and the 95 employees of Zwart.

Zwart’s strategy is to deliver an integrated total solution to its customers and the high-quality project and service solutions delivered by B&A are an excellent fit with the activities and strategy of Zwart. The expansion of the product portfolio with electrical solutions (UPS, DC and hybrid battery systems) enables Zwart to deliver the full range of emergency power solutions to their national and international customers.

Capability scale-up

Customers demand a partner that delivers a complete solution with 24/7 support and the capacity to respond effectively to the most complex and urgent challenges. To deliver this high level of quality support with the best technical people requires scale. The combination of B&A with Zwart creates space to invest in innovation and further development of our technical experts. In doing so Zwart can continue to build on its leading position and continue to play a role in delivering and supporting the ever more complex and critical emergency power solution challenges.

“The fact that Zwart is a strong, healthy international company with almost a century of experience ensures that the continuity of B&A, its customers and its employees are in safe hands”, according to Leon Verbeek and Ad Janssen on behalf of B&A. Both companies will continue to operate and will continue to be run by the current management teams; as such all current contracts with customers and suppliers will remain in place. The companies will work closely together, complementing each other where-ever possible in order to serve our customers better whilst retaining their own identities.

About B&A Projects and B&A Services

B&A was established in 2002 as an independent service provider for emergency power systems. Today it is recognised as one of the leading providers of total emergency power solutions in the Netherlands with a focus on both service and projects.

It has successfully introduced the “Altijdstroom” (“Alwayspower”) concept – expanding beyond the traditional emergency power solutions.

In the Netherlands B&A represents several internationally respected brands for both sales and service such as Kohler-SDMO, Delta, Legrand and Eaton. B&A combines the products from these companies with customised electrical and mechanical solutions to deliver integrated emergency power packages comprising Diesel, UPS and other battery/hybrid solutions.

B&A delivers these solutions to customers in the datacentre, telecoms, infrastructure and utility markets. In addition to these new projects, B&A, from its facilities in Houten, maintains and services emergency power systems 24/7 throughout the projects working lives.

Altijdstroom.nl

About Zwart

Established in 1930 and, with over 7.000 projects delivered in over 50 countries, Zwart’s track record in emergency and off-grid/hybrid power solutions is second to none. Many of the world’s leading companies in sectors such as datacenters, financial services, airport and other critical infrastructure trust Zwart for when it matters most. We design, construct, commission and service complete (hybrid and emergency) power solutions throughout the world with our team of 95 highly trained experts based in IJmuiden.

Our 6000m² production facility enables us to construct and deliver the most complex power packages and our test and simulation facilities ensure the highest level of quality and training for our customers equipment and personnel.

Zwarttechniek.com

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